



# Gregory J. Star

Vice Chair, Life Insurance & Annuities  
Co-Chair, Software

Philadelphia

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## Practice Areas

- Life Insurance & Annuities

## Industry Sectors

- Software

## Education

- Temple University—James E. Beasley School of Law, J.D., 2002
- University of Maryland, B.A., 1993

## Bar Admissions

- Pennsylvania
- New Jersey

## Court Admissions

- U.S. Court of Appeals for the Tenth Circuit
- U.S. Court of Appeals for the Eleventh Circuit
- U.S. District Court -- Eastern District of Pennsylvania
- U.S. District Court -- New Jersey
- U.S. District Court -- Colorado

Gregory litigates complex disputes for life insurance companies, software providers, and other commercial clients. He has been at the forefront of cutting-edge life insurance issues and has significant experience in the area of stranger-originated life insurance (STOLI) transactions. Greg has played a key role in many recent carrier successes in STOLI litigation, including a string of summary judgment victories where fraudulently procured policies have been declared void *ab initio* as illegal human life wagers. Greg has also recouped millions of dollars paid to STOLI investors.

For the last 10 years, a significant portion of Greg's practice has focused on representing software industry clients in disputes arising from software implementations, alleged software defects, and licensing issues. With considerable experience advising clients during ongoing Enterprise Resource Planning (ERP) software implementation projects, Greg is well versed in the relationships between software developers, systems integrators, and other third parties involved in software licensing and implementation. He regularly advises clients on software project management issues, warranty claims, defect resolution matters, and software audits.

Greg also regularly represents clients in disputes involving the assignment of payments arising from personal injury structured settlements, and has appeared in courts around the country to successfully oppose these transactions. He also represents clients in diverse matters including disputes within partnerships and limited liability companies, claims arising from professional negligence and fraud, and employment disputes. He has also successfully litigated real estate disputes, unfair trade practices claims, and personal injury matters. He has defended and pursued such claims in various court and arbitration proceedings across the country and internationally, including before the ICC International Court of Arbitration.

Greg earned his undergraduate degree from the University of Maryland, College Park and his law degree from Temple University Beasley School of Law.

## Experience

Obtained a seminal ruling from the Delaware Supreme Court in a closely watched case, with the Court holding that neither STOLI investors nor their securities intermediaries can claim immunity under the UCC and setting a high bar for an investor seeking restitution for premiums paid. *Wells Fargo v. Estate of Malkin*, -- A.3d--, 2022 WL 1671966 (Del. May 26, 2022).

Obtained summary judgment for an insurer declaring that the policy was void *ab initio* as an illegal STOLI policy under Tennessee law.

Obtained summary judgment for an insurer declaring that the policy was void *ab initio* as an illegal STOLI policy under Delaware law.

Obtained dismissal of claims brought against an insurer in New York for lack of personal jurisdiction and in a favor of prior pending action brought by the insurer in Pennsylvania challenging the validity of an illegal STOLI policy.

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Following a three-week jury trial, obtained a complete defense verdict on behalf of SAP arising from the licensing and implementation of ERP software.

Obtained summary judgment on behalf of SAP in an action regarding the implementation of ERP software.

Obtained summary judgment for an insurer declaring that the policy was void *ab initio* as an illegal STOLI policy and that the purported owner could not force policy rescission.

Successfully opposed motion to dismiss insurer's claims, obtaining holding on behalf of insurer that STOLI arrangement is void as against public policy and that contract must be treated as though it never existed.

Successfully appealed a trial court order and obtained a holding that the transfer of workers' compensation payments violated a contractual anti-assignment clause.

Obtained an order that workers' compensation benefits are not assignable under the Structured Settlement Payment Rights Act, which only applies to transfers arising from tort claim settlements.

Obtained summary judgment in favor of an insurer and reimbursement of more than \$45,000 in attorneys' fees and costs arising from a complex, multi-party structured settlement dispute.

Successfully opposed a transfer of annuity payments on the basis that the transfer violated the workers' compensation statute and was not in the best interests of the payee.

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