

# Mergers & Acquisitions – Global

Cozen O'Connor's Global M&A Practice advises multinational companies, private equity firms, and financial advisors on the full spectrum of public and private mergers and acquisitions in complex cross-border transactions.

Cozen O'Connor has consistently risen in the M&A rankings, earning recognition as a leading firm for cross-border M&A. Our team includes many bilingual and foreign-trained M&A lawyers, who have decades of experience guiding our global clients through the challenges presented by differing local laws, practices, customs, and cultures. Senior members of our global M&A Practice are recognized by *The Legal 500* and *Chambers and Partners* as market leaders and regularly assist our international clients in high-profile transactions.

## Inbound M&A

The U.S. is a leading destination for inbound and multi-jurisdictional M&A. With more than 30 offices in primary commercial hubs across the U.S. and Canada, Cozen O'Connor offers foreign buyers and sellers comprehensive capabilities in executing inbound M&A. Our attorneys lead complex deal structuring, negotiation, and documentation, as well as guide foreign-based buyers, sellers, and investors through increasingly strict regulatory requirements by U.S. federal agencies.

## Outbound M&A

Cozen O'Connor also represents domestic and foreign clients in trajectory-changing transactions in jurisdictions around the world, including in Europe, Asia, and South America. As a result of decades of involvement in international dealmaking and in international legal and industry organizations, Cozen O'Connor has a far-reaching network of best-in-class local counsel. By frequently joining forces with sophisticated resident firms around the world, Cozen O'Connor is able to assemble the ideal legal team for each transaction, often utilizing market-leading fee arrangements.

## Multidisciplinary Platform

Our M&A lawyers collaborate seamlessly with colleagues from across the firm's full-service platform, including those focused on antitrust and competition, CFIUS, export control, government contracts and sanctions issues, privacy and data security, trade law, international tax, environmental, litigation, intellectual property, labor and employment, and employee benefits. Moreover, our dedicated industry groups contribute sector-specific knowledge that often transcends borders, including in the areas of technology, health care, life sciences, real estate, retail, manufacturing, consumer products, cannabis, and transportation, among others.

Our team is well-versed in the legal and regulatory requirements of each jurisdiction, as well as in the cultures, customs, and practices that underlie all successful international dealmaking. Cozen O'Connor is committed to helping clients pursue their business goals and achieve transformative results in the global marketplace, wherever the deals may take them.

## Experience

Represented Wayve Technologies Ltd., a pioneering company in autonomous vehicle technology principally based in the United Kingdom, in connection with clearing a review with the Committee on Foreign Investment in the United States (CFIUS). CFIUS clearance represented the final hurdle for the company to close on more than \$1 billion in investment from a Japan-based investor. CFIUS granted full national security clearance with no conditions after an intense 45-day review period during which we responded to a multitude of question sets.



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## Related Practice Areas

- Antitrust & Competition
- Canadian Family Practice
- Cannabis
- Capital Markets & Securities
- China Practice
- Commercial Finance
- Corporate
- Employee Benefits & Executive Compensation
- Intellectual Property
- International
- Italy Practice
- Labor & Employment
- Mergers & Acquisitions
- Private Equity
- Tax

## Industry Sectors

- Cannabis

Represented a steel fabrication and erection company in connection with the acquisition of a steel company with operations in the United States and India.

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Represented Azimut Demos 1, a retail private equity fund affiliated with Azimut Libera Impresa SGR SpA, in its acquisition of Next Imaging, a leading imaging and machine vision company.

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Represented the owners of HEYDUDE in its sale to Crocs, Inc. for \$2.5 billion. The acquisition was funded by \$2.05 billion in cash and 2,852,280 shares issued to HEYDUDE's founder.

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Represented Investindustrial, a private equity firm based in London, in its acquisition of a majority stake in Eataly S.p.A., the global chain of upscale Italian marketplaces.

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Represented Lincotek Surface Solutions, a global leader in contract manufacturing services for the aerospace and medical businesses, in its acquisition of Hitemco, LLC, a provider of diffusion and thermal sprayed enhanced surfaces.

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Represented Leger, the largest Canadian-owned market research and analytics company, in its acquisition of 360 Market Reach, a market research company based in New York City.

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Represented Business Integration Partners (BIP), an Italian strategic consulting firm controlled by the CVC Capital Partners Fund VIII, in its purchase of a majority stake in Monticello Consulting Group, a New York-based consultancy firm specializing in financial services consulting.

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Represented Orthofin, LLC and its affiliates in their acquisition of (i) a majority equity interest in Riepen LLC and other assets constituting the Danco Medical business; and (ii) 100% of the membership interests of CoorsTek Medical, LLC from entities affiliated with the Coors family.

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Served as U.S. counsel to the shareholders of TNI medical AG, a ventilation company headquartered in Wurzburg, Germany, in its sale to Masimo Corporation, a global medical technology company that develops and manufactures noninvasive patient monitoring technologies, including medical devices and a wide array of sensors.

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Represented the shareholders of Struckd AG, a Swiss mobile gaming platform with a catalog of more than one million games, in its sale to a U.S. software company.

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Served as Acreage Holdings, Inc.'s U.S. corporate counsel in its reverse takeover of Toronto-based Applied Inventions Management, resulting in the listing of Acreage shares on the Canadian Securities Exchange, and the company raising \$314 million ahead of its trading debut.

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Represented Ezaki Glico Co., Ltd., a publicly traded Japanese food company doing business across 30 countries, in its purchase of TCHO Ventures, Inc., a San Francisco-based fair trade chocolate manufacturer. The acquisition was Ezaki Glico's first acquisition of a United States company. Represented Eurofins Scientific SE, an international group of laboratories headquartered in Belgium, in its acquisition of DNA Diagnostics Center, Inc., a consumer and legal DNA testing services provider.

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Represented Eurofins Scientific SE, an international group of laboratories headquartered in Belgium, in its North American acquisitions, including the \$780 million acquisition of EAG, Inc., the \$255 million acquisition of Viracor-IBT Laboratories, Inc., its \$200 million acquisition of Lancaster Laboratories, Inc., its \$140 million acquisition of Boston Heart Diagnostics Corporation, and other acquisitions, including businesses in Canada and with significant operations in Asia and Europe.

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Represented inTEST Corporation (NYSE American: INTT), a supplier of test and process solutions for use in manufacturing and testing in a wide range of markets, in its acquisition of Z-Sciences Corp., a Quebec-based developer of ultra-cold storage solutions for the medical cold chain market.

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Represented MineHub Technologies Inc., and its wholly-owned subsidiary MineHub (USA), Inc. in the acquisition of the assets of Waybridge Technologies Inc., which provides a suite of digital tools that targets fundamental inefficiencies in the raw materials supply chain, and the equity of its U.K. subsidiary, CMDTY UK LTD.

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Represented Tx3 Services, LLC, a regulatory compliance technology company in the life sciences space, in its sale to Tricentis GmbH, a software testing company.

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