



Max Weiss

Member

Philadelphia

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Max counsels clients on a broad range of real estate matters including acquisitions, dispositions, financing, leasing, development, and zoning.

Max was an associate with the firm from 2016 through 2019 after participating in Cozen O'Connor's summer associate program in 2015. Prior to rejoining the firm, Max served as the chief of staff and the director of legislation and policy in the Office of Philadelphia City Councilmember Jamie R. Gauthier. In these roles, he advised the councilmember on policy, legislative, community, and land use matters.

Max earned both his B.A. and his J.D. from the University of Pennsylvania. While in law school, he was a Littleton Fellow, a member of the *Journal of Constitutional Law*, and a judicial intern to the Honorable Robert B. Kugler of the U.S. District Court for the District of New Jersey.

Experience

Served as counsel for a financial partner/investor in a joint venture to acquire two existing entities in the process of constructing and developing a pair of warehouse buildings with a combined square footage of approximately 780,000.

Represented Solenis, LLC, a specialty chemical company, in its acquisition of all the outstanding membership interests of AquaChemPacs, LLC, a soluble cleaning pod manufacturer. This transaction drew on the experience of the firm's corporate, tax, real estate, employee benefits and executive compensation, labor and employment, and intellectual property attorneys.

Represented Utz Quality Foods, LLC (NYSE: UTZ) and an affiliate of Utz in their \$19 million sale of two manufacturing plants to affiliates of snack maker Our Home. This transaction drew on the experience of the firm's corporate, tax, real estate, labor and employment, employee benefits and executive compensation, and environmental attorneys.

Represented a financial sponsor in its platform acquisition of a meal delivery company providing meals to Medicare waiver recipients and other eligible populations. This transaction drew on the experience of the firm's corporate, tax, real estate, labor and employment, employee benefits and executive compensation, and technology, privacy and data security attorneys.

Assisted with the representation of institutional sellers in a portfolio sale of multiple industrial properties located in Georgia, Colorado, Texas, and Nevada for an aggregate sale price in excess of \$300 million. We negotiated the agreements of sale and closed the transaction on behalf of the sellers, which were multiple joint ventures our client had formed with various affiliates of a Denver-based real estate developer.

Represented Rodman Properties, Inc. in connection with its acquisition of seven multifamily properties. The \$129 million portfolio purchase included approximately 1,000 units and was the client's largest acquisition as of the closing date. The transaction involved both Fannie Mae and conventional mortgage financing as well as a \$39 million private equity offering.

Assisted with the representation of The Arden Group in its \$148.5 million acquisition of the BB&T

Practice Areas

- Real Estate
- Real Estate Development
- Real Estate Leasing
- Zoning, Land Use & Development

Education

- University of Pennsylvania Law School, J.D., 2016
- University of Pennsylvania, B.A., 2011

Bar Admissions

- Pennsylvania
- New Jersey

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Center, and an adjacent parking garage, in Charlotte, N.C. The 22-story, 567,835 sq. ft. office tower also features on-site retail, banking, and restaurant space and is The Arden Group's first investment in Charlotte.

Assisted with the representation of University City Science Center in connection with a successful appeal before the Philadelphia Zoning Board of Adjustment, which granted the client a variance to replace signage on its building in West Philadelphia.

Represented the issuer in a private offering to raise \$10.8 million to invest in a multifamily real estate project.

Assisted with the representation of the City of Wilmington in connection with leases to two non-profit organizations in Wilmington, Del.

Assisted with the representation of a Philadelphia-based national defense contractor in connection with a 3,033 sq. ft. office lease in Glendale, Ariz.

Assisted with the representation of a medical company in connection with a 1,190 sq. ft. office lease in Conshohocken, Pa.

Represented Presbyterian Senior Living and its subsidiary, Pine Run Village, Inc., in the \$80.6 million acquisition from Doylestown Hospital of substantially all of the assets of a continuing care retirement community that included Pine Run Retirement Community and Pine Run Lakeview. This transaction drew on the experience of the firm's corporate, business litigation, health law, environmental, employee benefits, labor and employment, public and project finance, tax, and real estate attorneys.

Represented Utz Quality Foods, LLC (NYSE: UTZ) and certain of its affiliates in the \$167.5 million sale of certain assets and brands to Our Home™, an operating company of Better-for-You brands that includes Real Food From the Ground Up®, Popchips®, and Food Should Taste Good® (Our Home). Under the agreement, affiliates of Our Home purchased the Good Health® and R.W. Garcia® brands (including the entities that owned such brands); the Lincoln, NC, and Lititz, Pa., manufacturing facilities; and certain related assets. This transaction drew on the experience of the firm's corporate, real estate, tax, intellectual property, labor and employment, employee benefits and executive compensation, environmental, commercial litigation, and technology, privacy and data security attorneys.

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