

Corporate

Cozen O'Connor's corporate attorneys provide sophisticated counsel to a diverse array of public and private companies and entrepreneurs. Whether forming a new entity, raising capital, entering a business relationship, or structuring a transformational deal, our attorneys help clients achieve their goals.

CORPORATE PRACTICES

Capital Markets & Securities

Cozen O'Connor works with companies, underwriters, and investors to execute complex equity and debt securities transactions and satisfy the regulatory requirements for participation in the capital markets.

Corporate Governance

We advise major corporations and other types of entities, directors, managers and officers, and in-house legal departments on a full range of corporate governance issues, from fiduciary duties and structure to executive compensation and stockholder activism.

Commercial Finance

Cozen O'Connor works with both lenders and borrowers to structure sophisticated debt financings, including through the use of senior or mezzanine/subordinated, secured/unsecured, equipment leasing, factoring, and other credit facilities.

Emerging Business & Venture Capital

The firm represents venture-backed enterprises and individual and institutional investors through every stage of a company's lifecycle and advises on strategic financings, operations, and growth.

Mergers & Acquisitions

Cozen O'Connor leads complex M&A transactions on behalf of strategic and financial buyers and sellers, including public and private companies, multinationals, SPACs, and family offices, with keen awareness of market trends, evolving deal structures, and industry-specific norms.

Private Equity

We represent both private equity funds/sponsors and portfolio companies and thus have insight into each party's interests and priorities and regularly advise on fund formation, structure, and operations.

Public & Project Finance

Our attorneys serve as bond, underwriters', and borrower's counsel in negotiations to finance or refinance capital projects through tax-exempt and taxable bonds, debt restructuring, off-balance sheet financings, securitizations, derivatives, and other strategies.

Technology, Privacy & Data Security

We handle technology and privacy issues for diverse businesses, from startups to Fortune 100 giants, including negotiating technology-related transactions and compliance with ever-changing privacy and data-security regulations.

RELATED PRACTICES AND INDUSTRIES



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Related Practice Areas

- Business
- Capital Markets & Securities
- Capital Markets & Securities — Canada
- China Practice
- Commercial Finance
- Corporate Governance
- Emerging Business & Venture Capital
- Environmental, Social & Governance
- Family Office
- Fiduciary Litigation
- Infrastructure
- Insurance Corporate & Regulatory
- International
- Italy Practice

Cannabis

Our nationally recognized Cannabis attorneys deftly navigate the complex legal challenges faced by this fast-growing industry, from winning precedent-setting litigation to closing key corporate transactions.

Insurance – Corporate & Regulatory

A longtime national leader in insurance law, Cozen O'Connor provides sophisticated regulatory, governance, transactional, and business formation advice to all segments of the insurance industry.

International/Cross-border

We advise domestic, foreign, and multinational companies in cross-border corporate transactions as well as commercial litigation and international arbitration.

Tax

Almost all corporate transactions have tax ramifications. The firm's tax lawyers work closely with its corporate lawyers to develop insightful and compliant tax strategies that advance a client's business goals while minimizing liability.

WHY COZEN O'CONNOR

- Cozen O'Connor has long been known as an entrepreneurial firm, one that attracts lawyers with a competitive zeal and willingness to break new ground. This is useful because the path from point A to point B is rarely a straight line. When faced with challenges or obstacles, our attorneys don't get mired in the details of why a particular approach is unworkable, they simply find another way.
- Cozen O'Connor's Corporate Practice includes leading practitioners in their fields — members of invitation-only professional organizations, leaders in state and local bar association sections, and Chambers and Partners USA-ranked counsel. The practice includes attorneys with experience as executives and board members of corporate and nonprofit organizations and as general and in-house counsel to major companies.
- Cozen O'Connor's Corporate Practice serves a broad range of companies, from family-owned to Fortune 100. We have a particularly impressive track record serving so-called "middle-market" firms, businesses that gross between \$50 million and \$1 billion in annual revenue. The middle market is growing faster, producing more jobs, and attracting more capital than any other segment of the U.S. economy. Middle-market companies require top corporate lawyers who understand their potential, are attuned to their specific needs and challenges, and are willing to make a long-term commitment to their growth.
- A truly outstanding corporate attorney is both a trusted business adviser and an effective dealmaker. As advisers, we seek to understand each client's operations, market position, and long-term goals; counsel our clients as to the legal ramifications of their business opportunities and strategies; and establish direct and candid communication. We don't tell clients what they want to hear — we tell them what they need to know. As dealmakers, we understand that negotiations are not about winning; they are about reaching a mutually beneficial agreement as efficiently as possible. We approach deal counterparts with respect and make sure that even the toughest negotiations remain productive and collegial.

Experience

- Mergers & Acquisitions
- Mergers & Acquisitions – Global
- Mining – Canada
- Private Client, Trusts and Estates
- Private Equity
- Tax
- Technology, Privacy & Data Security

Industry Sectors

- Food & Beverage
- Gaming
- Hospitality
- Insurance
- Sports