



# Martin T. Schrier

## Chief Strategy Partner

### Miami

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Marty has long been recognized as a leading Florida corporate attorney and is a trusted adviser to public and private companies, venture and private equity funds, and entrepreneurs.

He focuses his practice on mergers and acquisitions, private equity, growth capital, and corporate governance for middle-market investment firms and strategic buyers and sellers of businesses. While Marty has experience in transactions with market values ranging from \$10 million to \$1 billion, the true value of his work is often best measured in terms of legal complexity and importance to his client.

Marty has particular experience representing large family-owned enterprises. He is accustomed to working with multiple stakeholders and other advisers, and assists with the design and implementation of necessary transitions and the navigation of challenging market conditions.

He represents clients from a diverse set of industries, including technology, insurance and insurance services, financial services and fintech, health care, transportation, and digital media. Having worked with many clients for decades, Marty has developed deep knowledge of industry norms, economic trends, and deal structures.

Marty serves as Cozen O'Connor's chief strategy partner. He works directly with the CEO and managing partner to enhance firmwide competitiveness, analyze market dynamics, and seize growth opportunities across geographies and practices.

Outside of his legal practice, Marty is a member of the board of Junior Achievement of Greater Miami and engages in community service through many other South Florida charitable organizations.

Marty earned his law degree from Notre Dame Law School, master's degree in business and public policy from the University of Texas, and bachelor's degree from the University of Notre Dame.

## Experience

Represented PrecisionLender, a financial services software company, in its \$510 million acquisition by Q2 Holdings Inc., a publicly traded provider of digital solutions for financial institutions. The firm has long represented PrecisionLender, and previously represented the company in connection with five rounds of private equity financing.

Represented inTEST Corporation (NYSE American: INTT), a supplier of test and process solutions for use in manufacturing and testing in a wide range of markets, in its \$9 million acquisition of Acculogic Ltd. and Canadian-based Acculogic Corporation, which together are a global manufacturer of flying test probes and other testing equipment and solutions.

Represented inTEST Corporation (NYSE American: INTT), a supplier of test and process solutions for use in manufacturing and testing in a wide range of markets, in its \$12 million acquisition of Videology Imaging Solutions, Inc. and Netherlands-based Videology Imaging Solutions Europe B.V., which together are a global developer and manufacturer of imaging solutions serving medical, industrial,

### Practice Areas

- Corporate
- Mergers & Acquisitions
- Corporate Governance
- Capital Markets & Securities

### Industry Sectors

- Aviation
- Software

### Education

- Notre Dame Law School, J.D., 1995
- University of Texas–Austin, M.A., 1992
- University of Notre Dame, B.A., 1990

### Bar Admissions

- Florida
- Texas

### Awards & Honors

- Chambers and Partners USA, 2019-2024
- The Top 50 Attorneys of Miami, Attorney Intel, 2023
- Best Lawyers in America, 2014-2025
- Top Dealmakers of the Year, Daily Business Review, 2011
- Super Lawyers, 2007-2014, 2016-2024
- Florida Trend Legal Elite, 2006-2009, 2011-2017

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government security, and other original equipment manufacturers (OEMs).

Represented inTEST Corporation (NYSE American: INTT), a supplier of test and process solutions for use in manufacturing and testing in a wide range of markets, in its acquisition of Z-Sciences Corp., a Quebec-based developer of ultra-cold storage solutions for the medical cold chain market.

Represented Genuine Health Group, LLC, a management service organization (MSO) for Medicare patients enrolled in certain Medicare Advantage plans, in a \$160 million senior credit facility with Crestline Direct Finance, LP, a private credit fund.

Represented Concurrent Group, LLC, a full-service provider of construction, maintenance, and restoration services for utilities, electric membership co-ops, and municipally-owned power providers, in the sale of its equity interests to QualTek LLC, a provider of infrastructure services to the North American 5G wireless, telecom, and renewable energy sectors.

Represented Healthier Choices Management Corp. (HCMC) in raising approximately \$27 million in gross proceeds through the sale of its common stock to its existing stockholders in an SEC-registered rights offering.

Represented Capital Scrap Metals, LLC, a South Florida-based operator of three scrap metal yards, in connection with the sale of the business and underlying real estate to SA Recycling LLC, a national operator of metal recycling facilities. This transaction drew on the experience of the firm's corporate, tax, real estate, labor and employment, and employee benefits and executive compensation attorneys.

Represented EPIC Insurance Brokers & Consultants in connection with its acquisition of the stock of Houston-based Ascende, Inc., one of the largest independent employee benefits consulting firms in the United States.

Represented a German developer and manufacturer of professional unmanned aerial drones and related software systems in the sale of all of its capital stock to Intel Corporation.

Represented Trivest Partners, L.P., a private investment firm, in its equity purchase of Dauenhauer Acquisition Corp., a heating and plumbing services company.

Represented TMI Solutions, LLC (TMIS) in its sale to AmTrust Financial Services, Inc. TMIS, based in Roswell, Ga., offers monthly billed warranty solutions for a variety of consumer electronics as well as consumer protection services.

Represented BGT Partners, a Miami-based interactive marketing firm, in its sale to PricewaterhouseCoopers.

Represented Equivalent Data, a Houston-based legal software and solutions provider, in its \$45 million sale to Trinity Hunt Partners, a private equity group.

Represented Trivest Partners, L.P. in its acquisition of National Auto Care Corporation, an Ohio-based provider of extended auto warranty contracts.

Represented an individual in the acquisition of Honda and Acura dealerships in the New York metropolitan area.

Represented Denver-based Global Med Technologies (OTCBB) in its sale to Haemonetics Corp. (NYSE) in a \$70 million tender offer transaction.

Represented the largest Haitian internet provider in its sale to a telecom private equity fund.

Represented HALO, a Charlotte, N.C.-based vacuum cleaner manufacturer, in the sale of all of its

assets and technology to Oreck, Inc.

Represented a leading software provider to blood and plasma collection centers and hospitals in its sale of 100 percent of the membership interests in the company. The transaction included the rollover of certain members as minority members in a newly formed holding company.

Represented an insurance broker/producer client in connection with its acquisition of both a Florida-based provider of managed care reinsurance and stop loss products and a California-based wholesale insurance brokerage firm.

Represented a media services management company in its sale to a digital media distribution and software company.

Represented Aspen Capital Group, LLC in its role as lead investor in the \$25 million Series B fundraising round of CLARA analytics, Inc., a provider of artificial intelligence technology in the commercial insurance industry. This transaction drew on the experience of the firm's corporate, tax, intellectual property, and labor and employment attorneys.

Represented EPIC Insurance Brokers & Consultants, a national retail insurance brokerage and employee benefits consulting firm, in its acquisition of all assets of Vanbridge, LLC, a specialty insurance intermediary, program management, and risk advisory services business.

Represented a venture capital firm as lead investor in its \$10 million Series C investment in an online life insurance information and customer engagement SaaS provider.

Represented Grove Oaks Capital, an investment partnership focused on acquiring privately owned businesses in the lower middle market space, in connection with its platform acquisition of McHale Roofing, LLC, a Florida-based roofing company, and a related capital raise.

Represented Clemson Engineering Hydraulics, Inc. in its sale to Verdantas LLC, an engineering and environmental consulting provider backed by RTC Partners, a Miami-based growth equity firm.

Represented Talon 1 Acquisition Corp., a special purpose acquisition corporation (SPAC) in the aerospace and aviation industries, in its \$230 million initial public offering of 23 million units.

Represented LGC Clinical Diagnostics, Inc., a developer and manufacturer of diagnostic services and materials for the life sciences industry, in its \$2 million purchase of substantially all of the assets of Virusys Corporation, a manufacturer, developer, distributor, marketer, and seller of virology related products and services.

Represented LGC Genomics, LLC, a global provider of life science tools, in its \$1 million purchase of substantially all of the assets of PolyDesign LLC, a manufacturer, developer, distributor, marketer, and seller of products used in synthetic oligonucleotide production.

Represented Veritable LP, an owner-operated investment firm and multi-family office, in its \$350 million acquisition by Pathstone, a wealth management firm serving multigenerational families, single-family offices, and foundations and endowments. The team led the auction process, sale, negotiation, and documentation.