

How I Made Office Managing Partner: Don't Sacrifice Professional Growth Opportunities for Billable Hours

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Jeremy Glenn was interviewed by Law.com for their "How I Made It" column, reflecting on his career and sharing advice for aspiring partners. Jeremy highlights his journey, from choosing Cozen O'Connor for its national platform to his leadership as Chicago office managing partner, member of the management committee, and member of the firm's Board of Directors. He emphasizes the influence of mentor Joe Tilson, sharing insights into client service, dedication, attention to detail, and the value of civility.

Jeremy offers advice and emphasizes focusing on technical legal skills, relationship-building, and engagement in mentorship. He shares, "The work is very important, of course, but so is meaningful participation in networking and social events, working on firm or bar association committees, and participating in pro bono workshops and opportunities. All these things have added joy to my career and, in my view, are valuable tools for career planning and navigating inside a law firm."

In hindsight, Jeremy advises his younger self to appreciate learning from difficult times, prioritize family, and leverage the flexibility technology offers. As a proponent of the "team" service delivery model, he emphasizes collaboration, genuine interest in colleagues, and active participation in initiatives promoting diversity and inclusivity in the legal profession.

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